Description	Projected 2018-2019
	based on 2015/2016 Aver Memb 29,477
REVENUE	ZERO
	Dues Increase
40000 Per Capita	6,500,000
40800 Rental	51,650
40100 Co-Org Formula Assistance from AFT	51,840
40200 Revenue Sharing from AFT	57,000
40300 Interest	0
Investment Income-Dividends (net of fees) 40400 Other Income	15,000
COPE Voluntary Contributions	5,492
Solidarity Fund-Non payroll (to offset expense) Solidarity Fund-Internal Organizer (to offset payroll expense)	155,000
Solidarity Fund-Legis Advocate #1 @ 50% (to offset payroll expense)	94,785
Solidarity Fund-Legis Advocate #2 @ 50% (to offset payroll expense)	79,934
Solidarity Fund -Stuart Savelkoul - 25%	44,424
Solidarity Fund -Matt O'Connor - 25%	48,515
AFT Grants Organizer Grant- Hermanson	
Organizer Grant- Borlaug	53,571
Organizer Grant - Vendredi	32,634
Statewide Retirees Grant	
Innovation Fund /Solution Driven Unionism Grant	
40500 Convention Registration	15,000
40600 Advertising Revenue	
Total Revenue	7,204,845
EXPENDITURES	

Д	. Personnel	
50000	Salaries	2,878,541
50100	Fringe/Pension	1,191,310
50200	Staff Business Expenses	110,200
50300	Payroll Taxes	250,725
50400	Auto Expense	261,800
50500	Severance Pay	21,000
50560	Temporary Services	1,000
50600	Worker's Comp Ins.	23,000
	Total Staff/Officers	4,737,576

	Description	Projected 2017-2018
Е	. Communications	
51000	State of the Union Newsletter	
51200	Calendar	
51100	Printing	12,000
51300	Publicity	30,000
Т	otal Communications	42,000
C	S. Services to Locals	
52000	Mediation/Arbitration	7,000
52100	Collective Bargaining-Current Locals' Contract Negotiations	20,000
52200	Organizing	105,000
52300	Other Assistance	300,000
52400	Research	1,000
52600	Subsidies to Locals/Cap	580,000
52500	Subsidy to Unions	
_	Total Services to Locals	1,013,000

	Description	Projected 2017-2018
	D. Administration	
53000	Postage	12,000
53100	Telephone and Internet	15,000
53200	Supplies	22,000
53400	Memberships & Publications	11,000
53500	Equipment Rental/Lease	37,000
53600	Audit	30,000
53700	Consulting Services	
53800	Equipment Purchase	18,000
53900	Insurance-Building, Equipment, Liability & Fidelity Bond	12,000
54000	Equipment & Computer Services & Maint	35,500
54100	Misc.	11,000
54200	Software	7,100
54300	Convention	20,000
54400	Legislative Expenses & Lobbyist Fees	800
54500	Good and Welfare	3,000
54600	Contributions	14,000
55000	Seminars/Conferences	50,000
56000	Meetings	60,000
54800	Use Tax	500
_	Total Administration	358,900
E	E. Legal Services	
57000	Defense	5,000
57100	Retainer	612,248
_	Total Legal Services	617,248

Description	Projected 2017-2018
F. Building Expense	
58000 Utilities 58100 Building/Grounds Routine Maint & Repairs 58300 Repairs (combined with Bldg Maint) 58400 Taxes-Property	30,000 60,000 31,000
Total Building Services	121,000
G. Other Solidarity Fund Expense Solidarity Fund Income-(recorded in Other Income) 19400 H. Scholarship Fund-Expense Scholarship Fund-Contributions	155,000 5,000
10000 I. Legislative Educ. Fund / LPAC / COPE	80,000
Innovation Fund/Solution Driven Unionism Expenses	
J. Capitalized Assets Technology Building & Grounds	12,100
Total Expenditures	7,141,824
Excess Revenue Over(Under) Expenditures	63,021